

Teaching Entrepreneurship — FINCA Peru's Village-Bank Business Training Trial

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Quality score: 62/100

Evidence strength: Randomised controlled trial

Summary

A randomised trial added entrepreneurship training to 239 FINCA Peru village banks (4,591 mostly female clients) in Lima and Ayacucho. Short-term sales rose 15%, but the study found little lasting effect on profit; trained clients did repay more reliably.

Key dimensions

Dimension	Score
Evidence of impact / measured results	3/3
Transferability / demonstrated replication	1/3
Scalability	1/3
Sustainability / continuity	2/3
Innovation	1/3
Inclusiveness / equity	3/3
Multi-stakeholder collaboration	2/3

Evaluated by C-NAPSE

Data sources

[C-NAPSE web research](#) — accessed 2026-08-07

[FINCA Peru, evaluated with Innovations for Poverty Action and Yale University researchers](#) — accessed 2026-08-07

[IPA / J-PAL evaluation summary — Business Education for Microcredit Clients in Peru](#) — accessed 2026-08-07

[Karlan & Valdivia \(2011\), Review of Economics and Statistics, MIT Press](#) — accessed 2026-08-07

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