

Women in Agribusiness Leadership Network: Training Businesswomen to Mentor Businesswomen Across Ethiopia

City Innovation Library · Good practice · Ethiopia

Quality score: 67/100

Evidence strength: Randomised controlled trial

Summary

A World Bank/ACDI-VOCA RCT trained 197 experienced Ethiopian businesswomen who then mentored 1,128 less-experienced peers. Over three years, mentor training raised profits 80%, and mentees' practice adoption rose 0.27 SD, though mentee profits did not significantly improve.

Key dimensions

Dimension	Score
Evidence of impact / measured results	3/3
Transferability / demonstrated replication	1/3
Scalability	2/3
Sustainability / continuity	1/3
Innovation	2/3
Inclusiveness / equity	3/3
Multi-stakeholder collaboration	2/3

Evaluated by C-NAPSE

Data sources

[C-NAPSE web research](#) — accessed 2026-08-19

[ACDI/VOCA \(USAID\) with the World Bank Africa Gender Innovation Lab](#) — accessed 2026-08-19

[IFPRI eBrary — Business Training and Mentoring in Ethiopia](#) — accessed 2026-08-19

[Economic Development and Cultural Change \(University of Chicago Press\) — Business Training and Mentoring in Ethiopia](#) — accessed 2026-08-19

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